

Law firm helps electronics company win multimillion dollar license

“Chipworks did great work for us. I would not hesitate to work with them again”

— Litigation Partner,
Global Law Firm

SITUATION

An electronics company suspected a large competitor of infringing upon its patents in various consumer electronics products. Supported by its law firm, the company approached the competitor seeking a license deal, but was quickly dismissed as having no evidence of infringement. Knowing its client needed a stronger case, the law firm turned to its trusted patent and technology partner, Chipworks.

CHALLENGES

- Obtain credible evidence of infringement that would stand up in negotiations – and in litigation, if necessary
- Find a third party capable of both circuit and systems analyses, summarized in compelling claim charts
- Receive results quickly, in time for the next round of negotiations

CHIPWORKS SOLUTION

- Within a few weeks, performed circuit reverse engineering and functional testing of on-chip signals during operation
- Performed circuit reverse engineering to identify target nodes, and prepared landing pads for microprobing on target nodes
- Microprobed device, monitored electrical signals while taking pictures, and analyzed signals before mapping claim elements

RESULTS

- Chipworks' unrivalled ability to match patents to industry products helped deliver solid evidence of use in high revenue markets
- Client reached licensing deal worth 150x more than it spent on Chipworks
- Law firm strengthened its relationship with client by helping to turn around negotiations
- Client now confident in its IP strategy and is pursuing additional licensing opportunities