



## Situation

One of the world's computing giants, with revenue exposure in the billions of dollars, was served notice of patent infringement by a smaller industry player. Consulting with its law firm, the giant agreed that building a strong offense based on evidence of patent infringement would be an integral part of its defense strategy. Knowing that credible third party evidence and fact witnesses would be critical to its case, the law firm hired Chipworks, which had helped it win cases before.

*"We were approaching significant court deadlines and realized that we needed strong evidence to mount an aggressive offense for our client,"* said the Senior Partner, Patent Litigation, Global Law Firm.



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## Approach

Key to presenting a strong case was the ability to secure credible evidence at every stage of the litigation process. Appreciating that it required deep technology-specific expertise to build a persuasive case, and that time was of the essence, the law firm turned to Chipworks.

*“The law firm realized it needed incontrovertible evidence to mount a strong offense,”* said Mike Thumm, Vice President Patent Intelligence at Chipworks. *“Having worked with us in the past, the firm knew we could strengthen its case with evidence based on in-depth engineering analyses.”*

## Solution

Chipworks developed a strategy designed to support the law firm with the technical facts required to build and carry out its offense throughout the litigation process. Over a period of 16 months, Chipworks completed a variety of analyses to document infringement. This included a wide range of electrical, environmental and physical testing, as well as the creation of custom testing apparatus. In total, Chipworks produced 39 engineering reports that were presented as technical evidence. Armed with first-hand knowledge of the projects, a Patent Intelligence Systems Analysis Engineer from Chipworks aided the law firm and further strengthened its case by serving as a fact witness to the court.

*“Chipworks greatly exceeded our expectations,”* said the Senior Partner, Patent Litigation. *“We set extremely tight deadlines for each project and they delivered every time.”*

## Results

By using third-party evidence from Chipworks, the law firm built a strong offense to support its client’s infringement claims throughout the court proceedings. The law firm reached an acceptable agreement with the aggressor and significantly reduced its client’s royalty payments. The reduction in payments exceeded the investment with Chipworks many times over.

*“Without Chipworks our case would have been much weaker. Chipworks provided credible third party analysis, which is what you need going into a litigation. Both my client and I were very pleased with its work,”* said the Senior Partner, Patent Litigation.



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